

ARE

YOU IN?

Lighting upgrades made simple.

SMECO's Instant Savings for Business makes it easy to save on select lighting purchases and improve your facility's energy efficiency.

We offer instant discounts on qualifying lighting when you purchase from participating local distributors. Sales representatives can offer personalized advice on lighting products that meet the needs of your business.

When you participate, you get:

- Instant savings
- Convenient delivery
- Better quality lighting
- Lower energy costs

Ask your representative how you can save instantly,

or visit **SMECO.coop/BusinessSavings**.

Cost may vary by distributor. Minimum customer contributions apply. Sales tax is calculated based on pre-incentive price. Offer may expire at any time.

EmPOWER
MARYLAND

SMECO
People. Power. Progress.

Offer valid for SMECO commercial customers only.

SMECO-BS-042023

EmPOWER Maryland programs are funded by a charge on your energy bill. EmPOWER programs can help you reduce your energy consumption and save you money. To learn more about EmPOWER and how you can participate, go to **SMECO.coop/save**.

Get Instant Discounts



\$5 off

Type A and Type B TLEDs



\$60 to \$80 off

HLED Lamps



\$13 off

LED Recessed Trim Kits



\$5 to \$100 off

Luminaires



\$5 off

Exit Signs and Fixtures

ARE YOU IN?

Save on energy efficiency upgrades.

Incentives for SMECO's Business Solutions Program

| Lighting Equipment and Controls* | Incentive | Unit |
|---|------------|------------------|
| LED Recessed or Surface Troffers | \$40–\$65 | Fixture |
| LED Flat Panels | \$15–\$30 | Panel |
| LED Linear Ambient Luminaires | \$10 | Foot |
| LED Stairwell Luminaires | \$85 | Fixture |
| LED Wall Wash Luminaires | \$15 | Foot |
| LED Track/Mono-Point Luminaires | \$30 | Head |
| LED Display Case Luminaires | \$25–\$30 | Fixture |
| LED High/Low Bay Fixtures | \$75–\$200 | Fixture |
| LED Exterior Luminaires | \$50–\$225 | Fixture |
| LED Linear Retrofit Kits | \$5–\$10 | Kit |
| LED Integrated Retrofit Kits | \$35–\$50 | Kit |
| LED Retrofit Kits for Ambient Luminaires | \$3 | Foot |
| LED Retrofit Kits for High/Low Bay Luminaires | \$30 | Kit |
| LED Retrofit Kits for Exterior Luminaires | \$30 | Kit |
| ENERGY STAR® Fixtures | \$15–\$30 | Fixture |
| Type C LED Linear Lamps and New LED Drivers | \$4 | Lamp |
| Type C LED Mogul Screw-Base Replacements for HID Lamps and New External Drivers | \$30 | Lamp |
| Networked Lighting Controls | \$40–\$50 | Fixture |
| Dual Daylight/Occupancy Controls | \$30 | Fixture |
| Daylight Controls | \$20 | Fixture |
| Vacancy Controls | \$20 | Fixture |
| Occupancy Controls | \$15 | Fixture |
| Controls for Low Wattage Fixtures | \$3–\$10 | Fixture |
| Sign Lighting – Dusk to Dawn | \$1 | per Watt Reduced |
| Sign Lighting – Retail, 8 a.m. to 9 p.m. | \$1.25 | per Watt Reduced |
| Sign Lighting – 24 Hours/7 Days per Week | \$1.65 | per Watt Reduced |

| Specialized Controls | Incentive | Unit |
|---------------------------------------|-----------|---------|
| Smart Power Strips | \$10 | Strip |
| Hotel Room HVAC Controls | \$70 | Room |
| Receptacle Controls | \$10 | Room |
| Vending Machine Refrigerated Controls | \$75 | Control |
| Vending Machine Controls | \$30 | Control |

| Misc. Energy Efficiency Measures | Incentive | Unit |
|----------------------------------|-------------|---------|
| Commercial Clothes Washers | \$100–\$200 | Unit |
| Residential Dehumidifiers | \$25 | Unit |
| Window Film* | \$1 | Sq. Ft. |

| HVAC Equipment | Incentive | Unit |
|---|------------------|------|
| Window Units | \$25 | Unit |
| Geothermal Heat Pumps | \$200–\$300 | Ton |
| Packaged Terminal Air Conditioners | \$60–\$100 | Ton |
| Packaged Terminal Heat Pumps | \$60–\$100 | Ton |
| Ductless Mini-Split Air Conditioners/Heat Pumps | \$100 | Ton |
| Air Conditioners Only | \$200 | Ton |
| With Dual Enthalpy Economizer | Additional \$200 | Unit |
| Air-Source Heat Pumps | \$200 | Ton |
| With Dual Enthalpy Economizer | Additional \$200 | Unit |
| Water-Cooled Air Conditioners | \$150–\$200 | Ton |
| With Dual Enthalpy Economizer | Additional \$200 | Unit |

| Chillers | Incentive | Unit |
|--|----------------------------------|------|
| Air-Cooled Chillers | \$24 base, \$8 enhanced | Ton |
| Water-Cooled Screw and Reciprocating Chillers | \$15–\$24 base, \$2–\$8 enhanced | Ton |
| Water-Cooled, Electrically Operated Centrifugal Chillers | \$10–\$20 base, \$3–\$4 enhanced | Ton |

*Existing buildings only.

| Variable Frequency Drives | Incentive | Unit |
|--------------------------------------|---------------|------|
| Variable Frequency Drives (2–100 HP) | \$500–\$5,000 | Unit |
| Variable Frequency Drives (> 100 HP) | \$50 | HP |

| Commercial Kitchen | Incentive | Unit |
|---|---------------------------------|----------------------|
| Anti-Sweat Heat Controls | \$40 | Door |
| Strip Curtains | \$3 | Sq. Ft. |
| ECM Evaporative Fan Motors | \$50 | Motor |
| Reach-In Refrigerators | \$75–\$225 | Unit |
| Reach-In Freezers | \$100–\$500 | Unit |
| Reach-In Door Closers* | \$40–\$50 | Door |
| Refrigeration Display Case Doors on Open Display Cases* | \$25–\$50, up to \$600 per case | Linear Feet of Width |
| Night Covers for Refrigerated Cases* | \$8, up to \$500 per case | Linear Feet of Width |
| Anti-Fog Film* | \$8 | Sq. Ft. |
| Networkable Evaporator Fan Controls | \$65–\$75 | Motor |
| Ice Machines | \$50–\$250 | Unit |
| Fat Fryers | \$200 | Unit |
| Steam Cookers | \$750 | Unit |
| Hot Food Holding Cabinets | \$200–\$300 | Unit |
| Griddles | \$250 | Unit |
| Convection Ovens | \$350 | Unit |
| Combination Ovens | \$1,000 | Unit |
| Low-Flow Pre-Rinse Valves for Automatic Dishwashers | \$75 | Unit |
| Commercial Dishwashers – High Temperature | \$250–\$1,000 | Unit |
| Commercial Dishwashers – Low Temperature | \$50–\$500 | Unit |
| Water Coolers | \$50 | Unit |

| Building Tune-up** | Incentive |
|------------------------|---------------------------------------|
| Small Building Tune-up | Up to 75% of cost, capped at \$25,000 |
| Large Building Tune-up | Up to 75% of cost, capped at \$50,000 |

| HVAC Tune-up* | Incentive | Unit |
|------------------|----------------|---|
| Enhanced Tune-up | \$175 \$250 | Single Compressor Units Multi-Compressor Units |

| Building Operator Education* | Incentive | Unit |
|------------------------------|--------------------|--------|
| Pre-Qualified Courses | 80%, up to \$1,000 | Course |

| Custom | Incentive | Unit |
|-----------------|--------------------------------------|--|
| Custom Measures | \$0.28 (first year only), or 50%/75% | kWh Saved Installed*/Incremental Cost |

| New Construction – Design-Based Lighting | Incentive | Unit |
|--|-----------|---------------|
| Tier 1 | \$0.40 | Watt |
| Tier 2 | \$0.80 | Watts/Reduced |

| Instant Savings for Business [†] | Incentive | Unit |
|---|-------------|---------|
| Linear Fluorescent T8 and T5 Lamps | \$2 | Lamp |
| Linear LED Lamps – Type A and Type B | \$5 | Lamp |
| LED Recessed Trim Kits | \$13 | Kit |
| LED High Intensity Discharge Replacement Lamps | \$60–\$80 | Lamp |
| DLC and ENERGY STAR Fixtures | \$5–\$100 | Fixture |
| PTACs and PTHPs | \$50–\$100 | Unit |
| Air Conditioning, Air-Source Heat Pumps, and Ductless Mini-Splits | \$100–\$200 | per Ton |

*Existing buildings only.

**Existing buildings only. Not to exceed 75% of the Building Tune-up plan costs.

[†]Discounts are only available at select distributor locations. Visit [SMECO.coop/InstantSavingsforBusiness](https://www.smeeco.coop/InstantSavingsforBusiness) for more information.

Qualifying equipment is subject to specifications, terms, and conditions as outlined in the program application. When an incentive range is provided, specific equipment will determine the exact incentive level. All projects require pre-approval to receive program incentives. Existing equipment being replaced may not be removed or altered, and proposed equipment may not be purchased and/or installed prior to the issuance of a program pre-approval letter.

Incentive rates are subject to change without notice. Visit [SMECO.coop/business](https://www.smeeco.coop/business) for a current list of available incentives.

Learn more.

Visit [SMECO.coop/business](https://www.smeeco.coop/business) or give us a call at **866-235-6044** for more information.



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[SMECO.coop/business](https://www.smeeco.coop/business)